






CURRICULUM VITAE

DIPL. ING. WERNER SCHRÖTTENHAMER

Consultant, Trainer, Coach

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FOCUS

- Trainings on the topics of negotiation, leadership, cooperation
- Team development
- Facilitation of organizational development projects
- Facilitation of workshops
- Accompaniment of change processes

VITA

After studying electrical engineering at the Technical University of Vienna and training as an academic export merchant, Werner Schröttenhamer gained his first professional experience as a project manager and sales manager in a major global corporation in the IT/telecommunications sector. An assessment centre for junior managers and the subsequent training in core management created the basis for management tasks in an international environment. After more than 10 years, a change of location to Upper Austria also brought a change of industry and company to a family business with over 4,500 employees worldwide. From "Key Account Manager Automotive", Werner Schröttenhamer quickly moved from there to sales management. After almost eight years he was attracted by a completely new task and since 2017 he has been dedicated to the development of a new branch of business in the wind energy sector at a leading industrial company from the Salzkammergut with approx. 8,000 employees worldwide.

Werner Schröttenhamer has professional experience with focus on personnel management and sales for the countries (selection) USA, China, Mexico, Middle East, Germany, Finland, Spain, Belgium, Austria



PROFESSIONAL EXPERIENCE

- Head of Sales Department Automotive, Industry Upper Austria
- Key Account Manager Automotive, Industry Upper Austria
- Head of Sales, IT/Telecommunications Vienna
- Project Manager, IT/Telecommunications Vienna
- Business Development Manager Wind Energy, Industry Upper Austria

TRAINING AND EDUCATION

- Coach for executives, ESBA-Vienna
- Licensed for SIZE Process® personality profile
- Sales and Marketing Manager, WIFI Vienna
- Academic Export Manager, Vienna University of Economics and Business Administration
- Graduate engineer for industrial electronics and control engineering, Vienna University of Technology

WORKING LANGUAGES

- German
- English

WERNER SCHRÖTTEHAMER SAYS

My passion is where team development, personal development and the establishment and expansion of business relationships are concerned. In rapidly changing times, professionalism and agility are needed, with a special focus on developing teams and thus people and supporting them in self-organized activities. I have 20 years of experience in internationally operating industrial companies in various management roles and am always looking for suitable solutions. It is said that I can motivate people and set them in motion.

I support decision-makers and key persons in setting and implementing measures for organizational development in such a way that they are sustainable, meaningful for the individual employee and ultimately increase the efficiency of the company.

My private interests are: my family, hiking, my band, traveling