







CURRICULUM VITAE

Dipl.-Ing. HERWIG STÖCKL, Cand.-Mag., PMP®

Senior Consultant, Interim Manager, Board Member, Trainer, Coach

-  +43 1 5334427
-  +46 706 264022
-  herwig.stockl@gmail.com
-  www.coverdale.at
-  Mohsgasse 1, 1030 Vienna, Austria



FOCUS

- Interim management and project management within change and transition programs
- Taking on board positions including heading boards
- Conception and execution of project and program reviews to increase efficiency
- Conception, support, and implementation of training programs, primarily within transformation, project management, M&A and leadership
- Conception and implementation of leadership development programs and competence development projects for project managers, line managers and consultants
- Executive coaching both of individuals and teams
- Development and moderation of business strategy, go-to-market and operational models

VITA

After completing his master in technology at TU Vienna and his bachelor in economics at WU Vienna, Herwig Stöckl gained his first professional experience as a software developer and project manager in telecommunications. Subsequently, he was entrusted with various management positions, both in Austria, Sweden and on a global basis. Besides telecommunications Herwig Stöckl also spent several years in Fintech. In 2018 Herwig Stöckl founded his own consulting company and has worked as a management consultant focusing on organizational transformation, often in the context of scale-ups, M&A or digitalization, and on leadership development by delivering trainings or acting as a coach or mentor. Herwig Stöckl has broad experience in many different industries.

Herwig Stöckl supports Coverdale Austria when requested.



PROFESSIONAL EXPERIENCE

- More than 25 years of experience in international management positions, among them
 - Managing an international unit developing software for automotive and tourism in Austria and several countries in Central Europe
 - Heading up the M&A integration discipline in a global telecommunications market leader with many projects directly sponsored by group CFO
 - Head of an international spear-head IT development unit with operations in Sweden, Finland, Denmark, US, India.
 - Developing a Fintech solution delivery for world market with development in Sweden, China and India and deployments in 13 African countries, Peru, Pakistan – from 1 to 250 staff, 0 to 36 million active users and 50 million transactions/month
- Responsible for change projects in the areas of M&A, restructuring, reorientation, integration, process optimization, business development and digitalization
- Personally worked with customers in over 60 countries
- between 2007 and 2018 assessor for senior project managers and managers of managers
- in 2011 nominated as “Årest chef” by Swedish Chef magazine
- since 2011 head of the jury in Venture Cup Sweden West
- since 2018 frequent trainer for project and change management and leadership topics
- winner of several Awards in Teleworking and Fintech

EDUCATION AND TRAINING

- Master of Science – electrotechnical engineering (TU Vienna)
- Bachelor of Economics (WU Vienna)
- Functional Executive Management (Stockholm School of Economics)
- Certified Project Management professional PMP®
- Authorized Trainer for PMI® PMP Preparation Courses
- Certified Change Management practitioner PROSCI®
- SPIN – Sales
- Motivational Leadership and Business Communications (Dale Carnegie)
- Member of European Commission evaluation expert pool
- Author of a leadership book “You in Charge”
- UEFA football coach license youth B
- Further training in leadership, change management, conflict management, customer relationship management, labour law, business development, project management and quality management.

WORKING LANGUAGES

- German
- Swedish
- English



HERWIG STÖCKL SAYS

"I always believe in the capabilities of people as well as in business opportunities and always coach them to support their development and to pick-up on opportunities. Warren Dennis, MIT, once defined management as doing the things right and leadership as doing the right things. My motto is more ambitious to "DO THE RIGHT THINGS RIGHT" which I actually have achieved quite often, and I am proud of being able to support others to achieve this as well.

My private interests are my family, travelling, my houses and various sports (with skiing and football being those I practice most)."